## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 6-K

Report of Foreign Private Issuer Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

**Date of Report: November 2020** 

Commission File Number: 001-39368

### MAXEON SOLAR TECHNOLOGIES, LTD.

(Exact Name of registrant as specified in its charter)

8 Marina Boulevard #05-02 Marina Bay Financial Centre 018981, Singapore (Address of principal executive office)

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| Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:             |
| Form 20-F ⊠ Form 40-F □  |
| Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): $\Box$ |
| Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): $\Box$ |
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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MAXEON SOLAR TECHNOLOGIES, LTD. (Registrant)

November 19, 2020 By: /s/ Joanne Solomon

Joanne Solomon Chief Financial Officer

#### **EXHIBITS**

| Exhibit     | Title  |
|-------------|--|
|             |  |
| <u>99.1</u> | Q3 2020 Financial results press release                          |
| <u>99.2</u> | Financial results for the third quarter ended September 27, 2020 |



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#### **Maxeon Solar Technologies Announce Third Quarter 2020 Financial Results**

--Spin-off from SunPower completed on August 26th— --Shipments of 531 MW; Revenue \$207 million--

**Singapore, November 20, 2020** – Maxeon Solar Technologies, Ltd. (NASDAQ:MAXN) ("Maxeon" or "the Company"), a global leader in solar innovation, today announced its financial results for the third quarter ended September 27, 2020.

Maxeon's third quarter 2020 financial results and management commentary can be found on Form 6-K by accessing the Financials & Filings page of the Investor Relations section of Maxeon's website at: https://www.maxeon.com/investor-relations. The Form 6-K and Company's other filings are also available online from the Securities and Exchange Commission at www.sec.gov. Maxeon will hold a conference call today to discuss results and to provide an update on the business. Conference call details are below.

Maxeon's Chief Executive Officer Jeff Waters commented, "This was a quarter of positive change for Maxeon, and I am proud of the effort put in by all of our employees to make the spin-off a success. On August 26, 2020, we became an independent public company, with the objective to improve our cost structure and pursue growth opportunities around the world. Demand is recovering, manufacturing operations are back to normal, and we saw sequential growth."

#### Selected Q3 Operational and Financial Highlights

| (\$ Thousands)                   | Fiscal Q3 2020 | Fiscal Q2 2020 | Fiscal Q3 2019 |
|----------------------------------|----------------|----------------|----------------|
| Module shipments, in MW          | 531            | 428            | 631            |
| Revenues                         | 206,620        | 165,011        | 309,643        |
| Gross (loss) profit <sup>1</sup> | (12,302)       | (8,025)        | 3,683          |
| Net loss <sup>1</sup>            | (67,755)       | (46,585)       | (35,908)       |
| Adjusted EBITDA <sup>1,2,3</sup> | (38,808)       | (22,823)       | (13,013)       |
| Capital investment               | 4,889          | 3,753          | 15,059         |

<sup>&</sup>lt;sup>1</sup> The Company's GAAP and Non-GAAP results were impacted by the effects of certain items. Refer to "Use of Non-GAAP Financial Measures" below.

<sup>&</sup>lt;sup>2</sup>The Company's use of non-GAAP financial information, including a reconciliation to U.S. GAAP, is provided under "Use of Non-GAAP Financial Measures" below.

<sup>&</sup>lt;sup>3</sup> In addition to the reconciliation provided here, please also refer to "Reconciliation of Non-GAAP Financial Measures" in Maxeon's Form 6-K filed on September 8, 2020 for the reconciliation of Adjusted EBITDA for fiscal Q2 2020.

#### Fourth Quarter 2020 Outlook

For the fourth quarter of 2020, the Company anticipates the following results:

- Module shipments of 550 MW to 690 MW, driven by strong rooftop demand in core markets including US and Europe.
- Revenue within a range of \$210 million to \$260 million.
- Gross profit to be within a range of \$1 million to \$7 million. Out-of-market polysilicon cost is expected to be approximately \$20 million.
- Adjusted EBITDA to be within a range of a loss of \$15 million to a loss of \$20 million. Adjusted EBITDA is expected to be impacted by approximately \$20 million for the out-of-market polysilicon cost.
- Capital investment to be within a range of \$20 million to \$35 million, directed mainly to upgrading Maxeon's manufacturing facilities.

The Company's business outlook is based on management's current views and estimates with respect to market conditions, production capacity, the uncertainty of the continuing impact of the COVID-19 pandemic, and the global economic environment. Please refer to Forward Looking Statements section below. Management's views and estimates are subject to change without notice.

#### **Conference Call Details**

Maxeon's management will hold a conference call on November 19, 2020, at 6:00 PM U.S. ET / November 20, 2020, at 7:00 AM Singapore Time, to discuss results and to provide an update on the business

Conference call details are below:

North America (toll-free): +1 (833) 301-1154 International: +1 (914) 987-7395 Conference ID: 6558996

A simultaneous webcast of the conference call will be available on Maxeon's website at https://www.maxeon.com/events-and-presentations.

Listeners should dial in or log on approximately 10 minutes in advance. A replay will be available online within 24 hours after the event.

A replay of the conference call may be accessed by phone at the following numbers until November 26, 2020. To access the replay, please reference the following numbers:

North America (toll-free): +1 (855) 859-2056 / +1 (404) 537-3406 International: +1 (800) 585-8367

Conference ID: 6558996

#### **About Maxeon Solar Technologies**

Maxeon Solar Technologies Ltd (NASDAQ: MAXN) is Powering Positive Change<sup>TM</sup>. Headquartered in Singapore, Maxeon designs, manufactures and sells SunPower® brand solar panels in more than 100 countries, operating the SunPower brand worldwide except the United States and Canada. The Company is a leader in solar innovation with access to over 900 patents and two best-in-class solar panel product lines. With operations in Africa, Asia, Oceania, Europe and Mexico, Maxeon's products span the global rooftop and solar power plant markets through a network of

more than 1,100 trusted partners and distributors. A pioneer in sustainable solar manufacturing, Maxeon leverages a 35-year history in the solar industry and numerous awards for its technology. For more information about how Maxeon is Powering Positive Change<sup>TM</sup> visit us at https://www.maxeon.com/, on LinkedIn and on Twitter.

#### **Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, but not limited to, statements regarding: (a) our expectations regarding pricing trends, demand and growth projections; (b) potential disruptions to our operations and supply chain that may result from epidemics or natural disasters, including the duration, scope and impact on the demand for our products and the pace of recovery from the COVID-19 pandemic; (c) anticipated product launch timing and our expectations regarding ramp, customer acceptance and demand, upsell and expansion opportunities; (d) our expectations and plans for short- and long-term strategy, including our anticipated areas of focus and investment, market expansion, product and technology focus, and projected growth and profitability; (e) our liquidity, substantial indebtedness, and ability to obtain additional financing; (f) our upstream technology outlook, including anticipated fab utilization and expected ramp and production timelines for the Company's Maxeon 5 and 6, next-generation Maxeon 7 and Performance Line solar panels, expected cost reduction, and future performance; (g) our strategic goals and plans, including partnership discussions with respect to the Company's next generation technology, and our ability to achieve them; (h) our expectations regarding the potential outcome, or financial or other impact on our business, as a result of the recently completed spin-off from SunPower Corporation; (i) expectations regarding our future performance based on bookings, backlog, and pipelines in our sales channels; (j) our fourth quarter fiscal 2020 guidance, including GAAP revenue, gross profit, and net loss, as well as revenue, gross profit, Adjusted EBITDA, and MW deployed, and related assumptions; (k) our plans and expectations regarding our ability to achieve sustainable profitability and our expected revenue and gross margin improvement in our business segments in the fourth quarter; and (l) expected demand recovery and market traction for Maxeon as a result of anticipated product launches. The forward-looking statements can be also identified by terminology such as "may," "might," "could," "will," "aims," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates" and similar statements. Among other things, the quotations from management in this press release and Maxeon's operations and business outlook contain forward-looking statements.

These forward-looking statements are based on our current assumptions, expectations and beliefs and involve substantial risks and uncertainties that may cause results, performance or achievement to materially differ from those expressed or implied by these forward-looking statements. These statements are not guarantees of future performance and are subject to a number of risks. The reader should not place undue reliance on these forward-looking statements, as there can be no assurances that the plans, initiatives or expectations upon which they are based will occur. Factors that could cause or contribute to such differences include, but are not limited to: (1) challenges in executing transactions key to our strategic plans, including regulatory and other challenges that may arise; (2) potential disruptions to our operations and supply chain that may result from damage or destruction of facilities operated by our suppliers, epidemics or natural disasters, including impacts of the COVID-19 pandemic; (3) the success of our ongoing research and development efforts and our ability to commercialize new products and services, including products and services developed through strategic partnerships; (4) competition in the solar and general energy industry and downward pressure on selling prices and wholesale energy pricing; (5) our liquidity, substantial indebtedness, and ability to obtain additional financing for our projects and customers; (6) changes in public policy, including the imposition and applicability of tariffs; (7) regulatory changes and the availability of economic incentives promoting use of solar energy; (8) fluctuations in our operating results; (9) appropriately sizing our manufacturing capacity and containing manufacturing and logistics difficulties that could arise; (10) unanticipated impact to customer demand and sales schedules due, among other factors, to the spread of COVID-19 and other environmental disasters; and (11) challenges managing our acquisitions, joint ventures and partnerships, including our ability to successfully manage acquired assets and supplier relationships. A detailed discussion of these factors and other risks that affect our business is included in filings we make with the Securities and Exchange Commission ("SEC") from time to time, including our most recent report on Form 20-F, particularly under the heading "Risk Factors". Copies of these filings are available online from the SEC at www.sec.gov, or on the SEC Filings section of our Investor Relations website at https://www.maxeon.com/investor-relations. All forward-looking statements in this press release are based on information currently available to us, and we assume no obligation to update these forward-looking statements in light of new information or future events.

#### **Use of Non-GAAP Financial Measures**

We present earnings before interest, taxes, depreciation and amortization ("EBITDA") and EBITDA adjusted for specified additional items identified below ("Adjusted EBITDA"), which are non-GAAP measures to supplement our combined and consolidated financial results presented in accordance with GAAP. We believe that EBITDA and Adjusted EBITDA are useful to investors, enabling them to better assess changes in our results of operations across different reporting periods on a consistent basis, independent of certain items as presented above. Thus, EBITDA and Adjusted EBITDA provide investors with additional methods to assess our operating results in a manner that is focused on our ongoing, core operating performance, absent the effects of these items. We also use EBITDA and Adjusted EBITDA internally to assess our business, financial performance and current and historical results, as well as for strategic decision-making and forecasting future results. Given our use of EBITDA and Adjusted EBITDA, we believe that these measures may be important to investors in understanding our operating results as seen through the eyes of management. EBITDA and Adjusted EBITDA are not prepared in accordance with GAAP or intended to be a replacement for GAAP financial data, should be reviewed together with GAAP measures and may be different from non-GAAP measures used by other companies.

We adjust our EBITDA for the following items in arriving to the Adjusted EBITDA:

- Stock-based compensation expense. Stock-based compensation relates primarily to equity incentive awards. Stock-based compensation is a non-cash expense that is dependent on market forces that are difficult to predict. Management believes that this adjustment for stock-based compensation expense provides investors with a basis to measure our core performance, including the ability to compare our performance with the performance of other companies, without the period-to-period variability created by stock-based compensation.
- Restructuring benefit. We incurred restructuring expenses related to reorganization plans implemented by our former parent, SunPower, aimed towards realigning resources consistent with SunPower's global strategy and improving its overall operating efficiency and cost structure. Restructuring charges are excluded from Adjusted EBITDA financial measures because they are not considered core operating activities and such costs have historically occurred infrequently. Although we have engaged in restructuring activities in the past, past activities have been discrete events based on unique sets of business objectives. As such, management believes that it is appropriate to exclude restructuring charges from our Adjusted EBITDA financial measures as they are not reflective of ongoing operating results nor do these charges contribute to a meaningful evaluation of our past operating performance.

#### **Reconciliation of Non-GAAP Financial Measures**

|   |     | -                  | Three | Months Ended |     | <b>Nine Months Ended</b> |    |                      |    |                       |
|---|-----|--------------------|-------|--------------|-----|--------------------------|----|----------------------|----|-----------------------|
| (In thousands)  | Sep | tember 27,<br>2020 | J     | une 28, 2020 | Sej | ptember 29,<br>2019      | Se | eptember 27,<br>2020 |    | September 29,<br>2019 |
| Selected GAAP Financial Data                            |     |                    |       |              |     |                          |    |                      |    |                       |
| Revenue   | \$  | 206,620            | \$    | 165,011      | \$  | 309,643                  | \$ | 599,272              | \$ | 830,173               |
| Cost of revenue <sup>1</sup>                            |     | (218,922)          |       | (173,036)    |     | (305,960)                |    | (616,366)            |    | (860,088)             |
| Gross (loss) profit <sup>1</sup>                        |     | (12,302)           |       | (8,025)      |     | 3,683                    |    | (17,094)             |    | (29,915)              |
| Operating loss <sup>1</sup>                             |     | (39,163)           |       | (35,942)     |     | (28,835)                 |    | (104,685)            |    | (124,803)             |
| Provision for income taxes                              |     | (5,043)            |       | (1,879)      |     | (2,450)                  |    | (7,390)              |    | (7,168)               |
| GAAP net loss <sup>1</sup>                              |     | (67,208)           |       | (46,202)     |     | (34,991)                 |    | (144,487)            |    | (148,031)             |
| GAAP net loss attributable to Shareholders <sup>1</sup> | \$  | (67,755)           | \$    | (46,585)     | \$  | (35,908)                 | \$ | (146,089)            | \$ | (151,020)             |
| Selected Non-GAAP Financial Data                        |     |                    |       |              |     |                          |    |                      |    |                       |
| GAAP net loss attributable to Shareholders <sup>1</sup> | \$  | (67,755)           | \$    | (46,585)     | \$  | (35,908)                 | \$ | (146,089)            | \$ | (151,020)             |
| Interest expense  |     | 11,509             |       | 6,318        |     | 6,428                    |    | 23,732               |    | 19,049                |
| Provision for income taxes                              |     | 5,043              |       | 1,879        |     | 2,450                    |    | 7,390                |    | 7,168                 |
| Depreciation  |     | 9,182              |       | 11,794       |     | 10,193                   |    | 33,264               |    | 34,068                |
| Amortization  |     | 1,290              |       | 1,847        |     | 1,807                    |    | 4,957                |    | 5,485                 |
| $EBITDA^1$  | \$  | (40,731)           | \$    | (24,747)     | \$  | (15,030)                 | \$ | (76,746)             | \$ | (85,250)              |
| Additional adjustments                                  |     |                    |       |              |     |                          |    |                      |    |                       |
| Stock-based compensation                                |     | 1,923              |       | 1,924        |     | 2,017                    |    | 5,736                |    | 5,246                 |
| Restructuring benefit                                   |     | _                  |       | _            |     | _                        |    | _                    |    | (605)                 |
| Adjusted EBITDA <sup>1</sup>                            | \$  | (38,808)           | \$    | (22,823)     | \$  | (13,013)                 | \$ | (71,010)             | \$ | (80,609)              |

<sup>&</sup>lt;sup>1</sup> The Company's GAAP and Non-GAAP results were impacted by the effects of certain items. Refer to supplementary information in the table below.

Supplementary information affecting GAAP and Non-GAAP results

|  |                                    | Thr                   | ee Months Ende | Nine Mon              | ths Ended             |                       |
|--|------------------------------------|-----------------------|----------------|-----------------------|-----------------------|-----------------------|
|  | Financial statements item affected | September 27,<br>2020 | June 28, 2020  | September 29,<br>2019 | September 27,<br>2020 | September 29,<br>2019 |
| Incremental cost of above market polysilicon <sup>1</sup>                                      | Cost of revenue                    | 38,138                | 6,345          | 26,465                | 59,749                | 67,976                |
| Loss on ancillary sales of excess polysilicon <sup>2</sup>                                     | Cost of revenue                    | 1,993                 | 1,993          | 3,168                 | 5,972                 | 42,157                |
| Remeasurement losses of physical delivery forward and prepaid forward <sup>3</sup>             | Other, net                         | 5,734                 | _              | _                     | 5,734                 | _                     |
| Accommodation fee associated with<br>the long-term polysilicon supply<br>contract <sup>4</sup> | Other, net                         | 5,900                 | _              | _                     | 5,900                 | _                     |

- <sup>1</sup> Relates to the difference between our contractual cost for the polysilicon under the long-term fixed supply agreements with supplier and the price of polysilicon available in the market as derived from publicly available information at the time, multiplied by the volume of polysilicon we have consumed.
- <sup>2</sup> In order to reduce inventory and improve working capital, we have periodically elected to sell polysilicon inventory procured under the long-term fixed supply agreements in the market at prices below our purchase price, thereby incurring a loss.
- <sup>3</sup> Relates to the mark-to-market fair value remeasurement of privately negotiated prepaid forward and physical delivery forward transactions of \$1.8 million and \$3.9 million respectively. The transactions were entered in connection with the issuance of the \$200.0 million aggregate principal amount 6.50% Green Convertible Senior Notes due 2025. The prepaid forward is remeasured to fair value at the end of each reporting period, with changes in fair value booked in earnings. The physical delivery forward is remeasured to fair value at the end of each reporting period, with changes in fair value booked in earnings until the end of the Note Valuation Period on September 29, 2020, when it will be reclassified to equity, and thereafter will not be subsequently remeasured. The fair value of the prepaid forward and physical delivery forward are affected by the Company's share price and other factors impacting the valuation model.
- <sup>4</sup> Relates to long-term fixed supply agreements with a polysilicon supplier which is structured as "take or pay" contract, that specify future quantities and pricing of products to be supplied. We negotiated an extension of our long-term fixed supply agreements with the supplier which resulted in a one-time accommodation fees recognized in the quarter ended September 27, 2020.

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#### Financial Results for the Third Quarter ended September 27, 2020

#### Overview

Maxeon Solar Technologies (NASDAQ: MAXN) is Powering Positive Change<sup>TM</sup>. Headquartered in Singapore, Maxeon designs and sells SunPower® brand solar panels across more than 100 countries and is the leader in solar innovation with access to over 900 patents and two best-in-class solar panel product lines. With operations in Africa, Asia, Oceania, Europe and Mexico, Maxeon's products span the global rooftop and solar power plant markets through a network of more than 1,100 trusted partners and distributors. A pioneer in sustainable solar manufacturing, Maxeon leverages a 35-year history in the solar industry and numerous awards for its technology.

#### **Spin-off from SunPower**

On August 26, 2020 (the "Distribution Date"), SunPower Corporation ("SunPower") completed the previously announced spin-off (the "Spin-off") of Maxeon. The Spin-off was completed by way of a pro rata distribution of all of the then-issued and outstanding ordinary shares, no par value, of Maxeon (the "Maxeon shares") to holders of record of SunPower's common stock (the "Distribution") as of the close of business on August 17, 2020. As a result of the Distribution of the Maxeon shares, on the Distribution Date, Maxeon became an independent, public company and the Maxeon shares started trading on the Nasdaq Global Select Market under the symbol "MAXN."

In connection with the Spin-off, Maxeon and SunPower entered into a number of agreements providing for the framework of the relationship between the two companies following the Spin-off. For a description of these agreements, please see "Item 7. Major Shareholders and Related Party Transactions" disclosure starting on page 132 of Maxeon's Form 20-F, declared effective by the SEC on August 4, 2020, and available at www.sec.gov.

Immediately after the Distribution and pursuant to the terms of the November 8, 2019 Investment Agreement (the "Investment Agreement"), Maxeon and Tianjin Zhonghuan Semiconductor Co., Ltd., a PRC joint stock limited company ("TZS"), completed the previously announced transaction in which Zhonghuan Singapore Investment and Development Pte. Ltd., a Singapore private limited company ("ZSID") and an affiliate of TZS, purchased from Maxeon, for \$298.0 million, 8,915,692 of Maxeon shares (the "TZS Investment"), representing approximately 28.848% of the outstanding Maxeon shares after giving effect to the Spin-off and the TZS Investment. Following the TZS Investment, Total Solar INTL SAS ("Total Solar"), Total Gaz Electricité Holdings France SAS, ("Total Gaz", with Total Solar, each an affiliate of Total SE and collectively "Total") held approximately a 36.4% beneficial ownership of Maxeon's ordinary shares.

In connection with the TZS Investment, Maxeon, Total Solar, Total Gaz, and ZSID, entered into a Shareholders Agreement relating to certain rights and obligations of each of Total and ZSID bearing on Maxeon's governance and the ability of Total and ZSID to buy, sell or vote their Maxeon shares. At the closing of the TZS Investment, Maxeon also entered into a Registration Rights Agreement with Total and ZSID, granting each of the shareholders certain registration rights with regard to their Maxeon shares. For a description of these agreements, please refer to the "Agreements Between Us and TZS and/or Total in Connection with TZS Investment" disclosure on Form 20-F starting on page 140.

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#### **Unaudited Summary of Financial Results**

#### **Basis of Presentation**

Standalone financial statements have not been historically prepared for our business. These interim condensed combined and consolidated financial statements of the Company have been derived (i) from the condensed consolidated financial statements and accounting records of SunPower as if we had operated on our own during the period presented and were prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") prior to August 26, 2020 and (ii) subsequent to August 26, 2020, the consolidated financial statements of the Company as an independent public company.

Prior to the Spin-off, as there is no controlling financial interest present between or among the entities that comprise our business, we prepared the financial statements of the Company on a combined basis. Net parent investment in the Company's business is shown in lieu of equity attributable to the Company as there is no consolidated entity in which SunPower holds an equity interest. Net parent investment represents SunPower's interest in the recorded net assets of the Company. Following the Spin-off, the unaudited condensed consolidated financial statements include the accounts of the Company and its subsidiaries. All periods presented have been accounted for in conformity with U.S. GAAP and pursuant to the regulations of the SEC.

#### Impact of COVID-19 to our Business

In December 2019, a novel strain of coronavirus ("COVID-19") was reported, resulting in shutdowns of manufacturing and commerce in the months that followed. Since then, the COVID-19 pandemic has spread worldwide, including the countries in which we operate, and has resulted in authorities implementing numerous measures to try to contain the disease or slow its spread, such as travel bans and restrictions, quarantines, shelter-in-place orders and shutdowns The result of the measures has negatively impacted our business, especially in the second quarter of fiscal 2020.

The health and safety of our employees, suppliers, and customers are a top priority for us. In an effort to protect our employees and suppliers, we took and continue to take proactive and aggressive actions, right from the onset of the outbreak to slow down the spread of the virus. We adopted social distancing policies at our locations around the world, maximized working from home and suspended employee travel. Employees in our factories and module assembly sites are required to adhere to strict safety measures, including the use of masks and sanitizer, daily wellness screenings prior to accessing facilities, staggered break times to prevent congregation, strong limitations on physical contact with co-workers, structured methods of access through only limited points of entry and exit and improved employee transportation. We have also incorporated other rules such as restricting visitors to any of our facilities that remain open and proactively providing employees with face masks, hand sanitizer and disinfectant wipes. In addition, we developed a COVID-19 Response Team that meets regularly to develop tailored action plans and protocols to protect our employees and publishes these actions, guidelines, and rules on our intranet that is available to all employees.

At the onset of the pandemic, across the organization, we took specific measures to both sustain our business and operations as well as protect our employees in light of the COVID-19 pandemic. These measures included reducing the salaries of executive officers, and temporarily implementing a four-day work week for majority of our employees to address reduced demand and workloads.

From a sales perspective, we have implemented proactive and aggressive measures to protect customers and mitigate operational and financial risk from COVID-19, even after many local governments eased restrictions and resumed normal economic activities. Many of the same measures we have implemented to protect our employees noted above can also be utilized to protect our customers and partners. Depending on government regulations, installation of our solar systems can be deemed as essential business in the midst of government lockdowns. We have and will continue to adhere to government guidelines and regulations designed to protect our customers.

Consistent with actions and mostly later recommended by local governments, our factories in France, Malaysia, Mexico, and the Philippines were temporarily idled in March and April 2020 in an effort to proactively address financial and operational impacts of COVID-19 pandemic and position our company well for when the solar industry returns to strong growth. Our factories have resumed production as of May 2020 in accordance with the relevant local regulations and with additional safety measures and procedures to protect our employees in place. During the last week of June 2020, the majority of our employees reverted back to a typical five-day work week and returned full salaries during the last week of July 2020.

As of November 2020, COVID-19 cases are rebounding and increasing in many jurisdictions worldwide. As a result, to curtail the spread, many jurisdictions are beginning to shut down or are planning to shut down many businesses and economic activities again. It is not clear what the potential effects, if any, such alterations or modifications including any new government sanctions may have on our business, including the effects on our customers, employees, and prospects, or on our financial results for the remainder of fiscal 2020 and beyond. We will continue to actively monitor the situation and may take further actions altering our business operations that we determine are in the best interests of our employees, customers, partners, suppliers, and stakeholders, or as required by governmental authorities.

#### Revenues and Cost of Revenue

|                     |       | Three Mo       | onths Ende | ed             | Nine Months Ended |                |                    |          |  |  |
|---------------------|-------|----------------|------------|----------------|-------------------|----------------|--------------------|----------|--|--|
|                     | Septo | ember 27, 2020 | Sept       | ember 29, 2019 | Sept              | ember 27, 2020 | September 29, 2019 |          |  |  |
| (In thousands)      |       |                |            |                |                   |                |                    |          |  |  |
| Revenues            | \$    | 206,620        | \$         | 309,643        | \$                | 599,272        | \$                 | 830,173  |  |  |
| Cost of revenue     |       | 218,922        |            | 305,960        |                   | 616,366        |                    | 860,088  |  |  |
| Gross (loss) profit | \$    | (12,302)       | \$         | 3,683          | \$                | (17,094)       | \$                 | (29,915) |  |  |
| Gross margin        |       | (6)%           |            | 1 %            |                   | (3)%           |                    | (4)%     |  |  |

Three Months Ended September 27, 2020 Compared to Three Months Ended September 29, 2019

During the three months ended September 27, 2020 and September 29, 2019, we recognized revenue from sales of modules and components of \$206.6 million and \$309.6 million, respectively. During the three months ended September 27, 2020 and September 29, 2019, of the total recognized revenue, \$58.1 million, or 28.1% and \$120.0 million or 38.8%, respectively, represented sales of solar modules to SunPower using transfer prices determined based on management's assessment of market-based pricing terms prior to Spin-off, and prices as determined by the Supply Agreement between the Company and SunPower post Spin-off. For the three months ended September 27, 2020, other than the sale transactions with SunPower, we had no other customer that accounted for at least 10% of revenues. For the three months ended September 29, 2019, in addition to sale transactions with SunPower, we had one additional customer that accounted for at least 10% of revenues.

The decrease of \$103.0 million in revenues during the three months ended September 27, 2020 as compared to the prior period was primarily due to significantly lower volume of module sales for projects in the United States, Asia, and Latin America, as a result of adverse impacts from COVID-19.

Cost of revenue was \$218.9 million and \$306.0 million in the three months ended September 27, 2020 and September 29, 2019, respectively. Cost of revenue includes \$2.0 million and \$3.2 million, in the three months ended September 27, 2020 and September 29, 2019, respectively, related to losses incurred as a result of ancillary sales to third parties of excess polysilicon procured under the long-term fixed supply agreements. In addition, we estimated that we incurred \$38.1 million and \$26.5 million in the three months ended September 27, 2020 and September 29, 2019, respectively, above the current market price for polysilicon as we were bound by our long-term fixed supply agreements for polysilicon consumed in our manufacturing process, which is the difference between our contractual cost under the long-term fixed supply agreements and the price of polysilicon available in the market as derived from publicly available information, multiplied by the volume of polysilicon we have consumed. The remainder of cost of revenue includes actual cost of material, labor and manufacturing overhead incurred for revenue-producing units shipped, and associated warranty costs.

The decrease of \$87.0 million in cost of revenue during the three months ended September 27, 2020 as compared to the prior period was primarily due to significantly lower volume of module sales for projects in the United States, Asia, and Latin America, as a result of adverse impacts from COVID-19. Production activities continued at normal capacity in our manufacturing facilities in France, Malaysia, Mexico, and the Philippines.

Nine Months Ended September 27, 2020 Compared to Nine Months Ended September 29, 2019

During the nine months ended September 27, 2020 and September 29, 2019, we recognized revenue from sales of modules and components of \$599.3 million and \$830.2 million, respectively. Of the total revenue, for the nine months ended September 27, 2020 and September 29, 2019, \$156.8 million, or 26.2% and \$260.6 million, or 31.4%, respectively, represented sales of solar modules to SunPower using transfer prices determined based on management's assessment of market-based pricing terms prior to Spin-off, and prices as determined by the Supply Agreement between the Company and SunPower post Spin-off. In addition to revenue transactions with SunPower, we had no other customer that accounted for at least 10% of revenue for the nine months ended September 27, 2020. For the nine months ended September 29, 2019, in addition to revenue transactions with SunPower, we had one additional customer that accounted for at least 10% of revenue.

The decrease of \$230.9 million in revenues was primarily due to significantly lower volume of module sales for projects in the United States, Europe, and Asia, as a result of adverse impacts from COVID-19 during the nine months ended September 27, 2020 as compared to September 29, 2019. In addition, during the nine months ended September 29, 2019, we recorded revenue from the contract of a large solar power plant in Australia.

Cost of revenue was \$616.4 million and \$860.1 million in the nine months ended September 27, 2020 and September 29, 2019, respectively. For the nine months ended September 27, 2020 and September 29, 2019, cost of revenue includes \$6.0 million and \$42.2 million, respectively, related to losses incurred as a result of ancillary sales to third parties of excess polysilicon procured under the long-term fixed supply agreements. In addition, during the nine months ended September 27, 2020 and September 29, 2019, we estimated that we incurred \$59.7 million and \$68.0 million, respectively, above the current market price for polysilicon as we were bound by our long-term fixed supply agreements for polysilicon consumed in our manufacturing process, which is the difference between our contractual cost under the long-term fixed supply agreements and the price of polysilicon available in the market as derived from publicly available information, multiplied by the volume of polysilicon we have consumed. The remainder of cost of revenue includes actual cost of material, labor and manufacturing overhead incurred for revenue-producing units shipped, and associated warranty costs.

The decrease of \$243.7 million in cost of revenue was primarily due to significantly lower volume of module sales in the United States, Europe, and Asia, as COVID-19 impacted the near term demand of our products. We also temporarily idled our manufacturing facilities in France, Malaysia, Mexico, and the Philippines, during the second quarter of 2020 to comply with local government authorities' public health measures following the outbreak of COVID-19 pandemic. All of our factories have resumed production as of May 2020, in compliance with the applicable local guidelines. During the nine months ended September 27, 2020, we recorded excess capacity costs of \$32.8 million attributable to the temporary idling of our manufacturing facilities.

#### Revenues by Geography

|                                |        | Three Mont         | hs Ended |                    | Nine Months Ended |               |                    |         |  |
|--------------------------------|--------|--------------------|----------|--------------------|-------------------|---------------|--------------------|---------|--|
|                                | Septem | September 27, 2020 |          | September 29, 2019 |                   | nber 27, 2020 | September 29, 2019 |         |  |
| (In thousands)                 | -      |                    |          |                    |                   |               |                    |         |  |
| United States                  | \$     | 58,471             | \$       | 122,210            | \$                | 159,762       | \$                 | 268,543 |  |
| France                         |        | 34,682             |          | 31,960             |                   | 84,947        |                    | 117,835 |  |
| Japan                          |        | 14,127             |          | 23,136             |                   | 63,961        |                    | 52,246  |  |
| China                          |        | 2,551              |          | 37,549             |                   | 6,546         |                    | 66,358  |  |
| Rest of the world <sup>1</sup> |        | 96,789             |          | 94,788             |                   | 284,056       |                    | 325,191 |  |
| Total revenues                 | \$     | 206,620            | \$       | 309,643            | \$                | 599,272       | \$                 | 830,173 |  |

<sup>&</sup>lt;sup>1</sup> Revenue included under "Rest of the world" comprise of countries that are individually less than 10% for the periods presented

Revenues are attributed to U.S. and international geographies primarily based on the destination of the shipments.

The \$58.5 million in sales attributed to the U.S. includes \$58.1 million in sales to SunPower for the three months ended September 27, 2020. The \$122.2 million in sales attributed to the U.S. includes \$120.0 million in sales to SunPower for the three months ended September 29, 2019. The \$159.8 million in sales attributed to the U.S. includes \$156.8 million in sales to SunPower for the nine months ended September 27, 2020. The \$268.5 million in sales attributed to the U.S. includes \$260.6 million in sales to SunPower for the nine months ended September 29, 2019.

#### **Operating Expenses**

Prior to Spin-off, operating expenses includes allocations of general corporate expenses from SunPower including, but not limited to, executive management, finance, legal, information technology, employee benefits administration, treasury, risk management, procurement, and other shared services. These allocations were made on a direct usage basis when identifiable, with the remainder allocated on the basis of revenue or headcount as relevant measures. Management of Maxeon and SunPower consider these allocations to be a reasonable reflection of the utilization of services by, or the benefits provided to, us. The allocations may not, however, reflect the expense we would have incurred as a standalone company for the period presented, nor our future results following completion of the Spin-off. Actual costs that may have been incurred if we had been a standalone company, and future costs, would depend on a number of factors, including the chosen organizational structure, what functions were outsourced or performed by employees and strategic decisions made in areas such as information technology and infrastructure.

Post Spin-off, operating expenses includes expenses relating to the Transition Services Agreement, Collaboration Agreement and certain other agreements which were entered into to effect the separation and provide a framework for our relationship with SunPower after the separation and Distribution. For a description of these agreements, please refer to "Item 7. Major Shareholders and Related Party Transactions" disclosure on Maxeon's Form 20-F.

|                                   |        | Three Months Ended |        |              |        | Nine Months Ended |                    |        |  |
|-----------------------------------|--------|--------------------|--------|--------------|--------|-------------------|--------------------|--------|--|
|                                   | Septem | ber 27, 2020       | Septem | ber 29, 2019 | Septen | ıber 27, 2020     | September 29, 2019 |        |  |
| (In thousands)                    |        |                    |        |              |        |                   |                    |        |  |
| Operating expenses:               |        |                    |        |              |        |                   |                    |        |  |
| Research and development          | \$     | 9,819              | \$     | 8,069        | \$     | 25,431            | \$                 | 25,413 |  |
| Sales, general and administrative |        | 17,033             |        | 24,420       |        | 62,151            |                    | 70,033 |  |
| Restructuring benefits            |        | 9                  |        | 29           |        | 9                 |                    | (558)  |  |
| Total operating expenses          | \$     | 26,861             | \$     | 32,518       | \$     | 87,591            | \$                 | 94,888 |  |

#### **Research and Development Expenses**

Three Months Ended September 27, 2020 Compared to Three Months Ended September 29, 2019

Research and development expenses were \$9.8 million in the three months ended September 27, 2020 primarily associated with expenditures on our Maxeon 6 and 7 cell and panel technology, comprising of compensation expense of \$5.2 million, depreciation expenses of \$0.8 million, research and development materials of \$0.7 million and external consulting and legal services of \$0.5 million.

Research and development expenses were \$8.1 million in the three months ended September 29, 2019 primarily associated with expenditures on our Maxeon 5 and 6 cell and panel technology, comprising of compensation expenses of \$4.9 million, depreciation expenses of \$0.8 million, external consulting and legal services of \$0.6 million and travel expenses of \$0.4 million.

Nine Months Ended September 27, 2020 Compared to Nine Months Ended September 29, 2019

Research and development expenses were \$25.4 million in the nine months ended September 27, 2020 primarily associated with expenditures on our Maxeon 6 and 7 cell and panel technology, comprising of compensation expenses of \$14.4 million, depreciation expenses of \$2.3 million, research and development materials of \$1.7 million, external consulting and legal services of \$0.9 million and travel expenses of \$0.3 million.

Research and development expenses were \$25.4 million in the nine months ended *September 29*, 2019 primarily associated with expenditures on our Maxeon 5 and 6 cell and panel technology, comprising of compensation expenses of \$14.4 million, research and development materials of \$2.8 million, depreciation expenses of \$2.5 million, external consulting and legal services of \$1.6 million and travel expenses of \$1.2 million.

#### Sales, General and Administrative Expenses

Three Months Ended September 27, 2020 Compared to Three Months Ended September 29, 2019

Sales, general and administrative expenses were \$17.0 million in the three months ended September 27, 2020 and comprised primarily of \$6.9 million of compensation expenses, \$2.7 million of professional fees, \$1.5 million of allocations of general corporate expenses from SunPower, including, but not limited to, executive management, finance, legal, information technology and other shared services necessary to operate as a stand-alone public company, \$1.2 million of equipment related expenses, \$1.0 million of facilities related costs including rent, utilities and maintenance, and \$0.5 million of depreciation expenses.

Sales, general and administrative expenses were \$24.4 million in the three months ended September 29, 2019 and comprised primarily of \$7.2 million of compensation expenses, \$6.5 million of allocations of general corporate expenses from SunPower, including, but not limited to, executive management, finance, legal, information technology and other shared services necessary to operate as an independent public company, \$3.9 million of professional fees, \$1.8 million of facilities related costs including rent, utilities and maintenance, \$0.8 million of equipment related expenses, \$0.5 million of depreciation expenses and \$0.5 million of travel expenses.

Nine Months Ended September 27, 2020 Compared to Nine Months Ended September 29, 2019

Sales, general and administrative expenses were \$62.2 million in the nine months ended September 27, 2020 and comprised primarily of \$21.6 million of compensation expenses, \$9.2 million of allocations of general corporate expenses from SunPower, including, but not limited to, executive management, finance, legal, information technology and other shared services necessary to operate as an independent public company, \$9.1 million of professional fees, \$4.1 million of facilities related costs including rent, utilities and maintenance, \$4.1 million of equipment related expenses and \$1.2 million of depreciation expenses.

Sales, general and administrative expenses were \$70.0 million in the nine months ended September 29, 2019 and comprised primarily of \$20.9 million of compensation expenses, \$18.1 million of allocations of general corporate expenses from SunPower, including, but not limited to, executive management, finance, legal, information technology and other shared services necessary to operate as a stand-alone public company, \$10.8 million of professional fees, \$4.8 million of facilities related costs including rent, utilities and maintenance, \$2.4 million of depreciation expenses, \$1.9 million of equipment related expenses, and \$1.6 million of travel expenses.

#### Restructuring expense (benefits)

Three and Nine Months Ended September 27, 2020 Compared to Three and Nine Months Ended September 29, 2019

Restructuring expense during the three months ended September 27, 2020 and September 29, 2019 as well as during the nine months ended September 27, 2020 were not material. The restructuring benefit of \$0.6 million during the nine months ended September 29, 2019, was a result of actual payouts being lower than initial estimates recorded under various legacy plans in historical periods.

#### Other Expense, net

|  | Three Months Ended |                    |    | <b>Nine Months Ended</b> |    |                       |    |                    |
|--|--------------------|--------------------|----|--------------------------|----|-----------------------|----|--------------------|
|  | Septer             | September 27, 2020 |    | September 29, 2019       |    | September 27,<br>2020 |    | tember 29,<br>2019 |
| (In thousands)   |                    |                    |    |                          |    | <del></del> ,         |    |                    |
| Other expense, net:  |                    |                    |    |                          |    |                       |    |                    |
| Interest expense   | \$                 | (11,509)           | \$ | (6,428)                  | \$ | (23,732)              | \$ | (19,049)           |
| Remeasurement of physical delivery forward and prepaid forward |                    | (5,734)            |    | _                        |    | (5,734)               |    | _                  |
| Accommodation fee for long-term supply contract                |                    | (5,900)            |    | _                        |    | (5,900)               |    | _                  |
| Others   |                    | 83                 |    | 3,536                    |    | 3,540                 |    | 4,330              |
| Other, net   |                    | (11,551)           |    | 3,536                    |    | (8,094)               |    | 4,330              |
| Other expense, net   | \$                 | (23,060)           | \$ | (2,892)                  | \$ | (31,826)              | \$ | (14,719)           |

Three Months Ended September 27, 2020 Compared to Three Months Ended September 29, 2019

During the three months ended September 27, 2020, we incurred interest expense, of which, \$4.6 million relates to the Green Convertible Notes due 2025, \$3.0 million relates to interest expense and debt issuance amortization expense for a \$425 million debenture bearing coupon rate of 4.00% (the "4.00% debenture") issued by SunPower, \$2.4 million relates to the interest fee for a long-term supply contract, and \$0.7 million relates to non-cash accretion charges. The remaining interest expense relates to the Company's other outstanding debt arrangements.

The proceeds of SunPower's 4.00% debenture were used to finance the solar cell manufacturing facility in the Philippines which relates to our historical business. Since the 4.00% debentures due 2023 represent legal obligations of SunPower which were not transferred to us, they are not reflected in our Condensed Combined and Consolidated Balance Sheets in the periods presented. However, the associated interest expense and the debt issuance cost amortization are reflected in our Condensed Combined Statements of Operations prior to the Spin-off to reflect our historical cost of doing business. This cost may not be indicative of the actual expense that would have been incurred had we operated as an independent, public company for the period presented nor future periods.

Of the total \$6.4 million in interest expense incurred during the three months ended September 29, 2019, \$4.6 million relates to interest expense and debt issuance amortization expense for 4.00% debenture, \$1.3 million related to non-cash accretion charges. The remaining interest expense relates to the Company's other outstanding debt arrangements.

Other, net decreased by \$15.1 million in the three months ended September 27, 2020 as compared to the three months ended September 29, 2019, primarily due to \$6.0 million loss in 2020 on remeasurement of physical delivery forward and prepaid forward associated with the Green Convertible Notes, and \$5.9 million accommodation fee associated with the long-term polysilicon supply contract.

Nine Months Ended September 27, 2020 Compared to Nine Months Ended September 29, 2019

Of the total \$23.7 million in interest expense incurred during the nine months ended September 27, 2020, \$12.2 million relates to SunPower's 4.00% debentures due 2023, \$2.4 million relates to the interest fee for long-term supply contract, \$4.6 million relates to the Green Convertible Notes due 2025, and \$2.0 million relates to non-cash accretion charges. The remaining interest expense relates to the Company's other outstanding debt arrangements.

Of the total \$19.0 million in interest expense incurred during the nine months ended September 29, 2019, \$13.7 million relates to SunPower's 4.00% debentures due 2023, and \$3.7 million relates to non-cash accretion charges. The remaining interest expense relates to the Company's other outstanding debt arrangements.

Other, net decreased by \$12.4 million in the nine months ended September 27, 2020 as compared to the nine months ended September 29, 2019, primarily due to \$6.0 million loss in 2020 on remeasurement of physical delivery forward and prepaid forward associated with the Green Convertible Notes, and \$5.9 million accommodation fee associated with the long-term polysilicon supply contract.

Our non-cash accretion charges are in connection with our 2016 acquisition of 100% equity voting interest in our former joint venture AUO SunPower Sdn. Bhd., under which we are required to make non-cancellable annual installment payments during 2019 and 2020. Our Condensed Combined and Consolidated Statements of Operations reflect these non-cash accretion charges as it relates to these installment payments.

#### **Income Taxes**

|                            |        | Three Months Ended |     |                    |     | Nine Mon            | led |                     |
|----------------------------|--------|--------------------|-----|--------------------|-----|---------------------|-----|---------------------|
|                            | Septem | nber 27, 2020      | Sep | tember 29,<br>2019 | Sep | otember 27,<br>2020 | Sej | otember 29,<br>2019 |
| (In thousands)             |        |                    |     | _                  |     | _                   |     | _                   |
| Provision for income taxes | \$     | (5,043)            | \$  | (2,450)            | \$  | (7,390)             | \$  | (7,168)             |

Three and Nine Months Ended September 27, 2020 Compared to Three and Nine Months Ended September 29, 2019

The interim income tax expense and other income tax related information contained in these combined and consolidated financial statements are calculated in accordance with FASB guidance for interim reporting of income tax, based on a projected annual effective tax rate while excluding loss jurisdictions which cannot be benefited. Our projected effective tax rate is based on forecasted annualized results which may fluctuate significantly in future periods, in particular due to the uncertainty in our annual forecasts resulting from the unpredictable duration and severity of the COVID-19 pandemic on our operating results.

In the three months ended September 27, 2020, our income tax provision of \$5.0 million on a loss before income taxes and equity in losses of unconsolidated investees of \$62.2 million was primarily due to increased projected tax expense in foreign jurisdictions that are profitable and an increase in tax liabilities associated with uncertain tax positions. Our income tax provision of \$2.5 million in the three months ended September 29, 2019 on a loss before income taxes and equity in losses of unconsolidated investees of \$31.7 million was primarily due to tax expense in foreign jurisdictions that were profitable.

In the nine months ended September 27, 2020, our income tax provision of \$7.4 million on a loss before income taxes and equity in losses of unconsolidated investees of \$136.5 million was primarily due to increased projected tax expense in foreign jurisdictions that are profitable and an increase in tax liabilities associated with uncertain tax positions, offset by tax benefit related to release of tax reserves in foreign jurisdictions due to lapse of statutes of limitation in the first quarter of 2020. Our income tax provision of \$7.2 million in the nine months ended September 29, 2019 on a loss before income taxes and equity in losses of unconsolidated investees of \$139.5 million was primarily due to tax expense in foreign jurisdictions that were profitable.

We record a valuation allowance to reduce our deferred tax assets in the France, Malta, and Spain to the amount that is more likely than not to be realized. In assessing the need for a valuation allowance, we consider historical levels of income, expectations and risks associated with the estimates of future taxable income and ongoing prudent and feasible tax planning strategies. In the event we determine that we would be able to realize additional deferred tax assets in the future in excess of the net recorded amount, or if we subsequently determine that realization of an amount previously recorded is unlikely, we would record an adjustment to the deferred tax asset valuation allowance, which would change income tax in the period of adjustment.

#### Equity in Profit (Losses) of Unconsolidated Investees

Three Months Ended September 27, 2020 Compared to Three Months Ended September 29, 2019

For the three months ended September 27, 2020, our unconsolidated investee, Huansheng Photovoltaic (Jiangsu) Co., Ltd, a joint venture incorporated in China ("Huansheng JV"), which we have a shareholding of 20%, reported a profit for which we recorded our reportable share of \$0.1 million. For the three months ended September 29, 2019, our unconsolidated investees reported a loss for which we recorded our reportable share of \$0.8 million. The increase of \$0.9 million in equity in losses of unconsolidated investees was primarily due to government subsidy received.

Nine Months Ended September 27, 2020 Compared to Nine Months Ended September 29, 2019

For the nine months ended September 27, 2020 and September 29, 2019, our unconsolidated investee, Huansheng JV, reported a loss for which we recorded our reportable share of \$0.6 million and \$1.3 million, respectively. The decrease of \$0.8 million in equity in losses of unconsolidated investees was primarily due to increase in government subsidy received.

#### Net Gain Attributable to Noncontrolling Interests

Three and Nine Months Ended September 27, 2020 Compared to Three and Nine Months Ended September 29, 2019

For the three months ended September 27, 2020 and September 29, 2019, we attributed \$0.5 million and \$0.9 million of net gain, respectively, to noncontrolling interests who held 20% and 24.05% shareholding to our subsidiaries, SunPower Systems International Limited and SunPower Energy Systems Southern Africa (Pty) Ltd respectively. For the nine months September 27, 2020 and September 29, 2019, we attributed \$1.6 million and \$3.0 million of net gain, respectively, to noncontrolling interests. The decrease in net gain attributable to noncontrolling interests was primarily due to significantly lower volume of module sales as COVID-19 impacted the near term demand of our products.

#### Third Quarter 2020 Corporate Activities

#### Convertible Notes Issuance

On July 17, 2020, Maxeon issued \$200.0 million aggregate principal amount of its 6.50% Green Convertible Senior Notes due 2025 (the "Notes") pursuant to an indenture (the "Indenture"), dated July 17, 2020 between Maxeon and Deutsche Bank Trust Company Americas, as trustee.

The Notes are senior, unsecured obligations of Maxeon and will accrue regular interest at a rate of 6.50% per annum, payable semi-annually in arrears on January 15 and July 15 of each year, beginning on January 15, 2021. Additional interest may accrue on the Notes in certain circumstances. The Notes will mature on July 15, 2025, unless earlier repurchased, redeemed or converted, and are subject to the terms and conditions set forth in the Indenture.

Upon satisfaction of the relevant conditions, the Notes will be convertible into the common stock of Maxeon at an initial conversion price of \$18.19 per ordinary shares and an initial conversion rate of 54.9622 ordinary shares for \$1,000 principal amount of Notes. The conversion rate and conversion price will be subjected to adjustment in specified circumstance. We will settle conversions by paying or delivering, as applicable, cash, ordinary shares of the Company or a combination of cash and ordinary shares of Maxeon, at our election.

#### **Physical Delivery Forward**

On July 17, 2020 and in connection with the issuance of the Notes, the Company entered into a privately negotiated forward-starting physical delivery forward transaction with Merrill Lynch International (the "Physical Delivery Forward Counterparty"), with respect to approximately \$60.0 million worth of ordinary shares (the "Physical Delivery Maxeon Shares"), pursuant to which the Physical Delivery Forward Counterparty agreed to deliver the Physical Delivery Maxeon Shares to Maxeon or a third-party trustee designated by Maxeon for no consideration at or around the maturity of the Notes subject to the conditions set forth in the agreements governing the physical delivery forward transaction. The physical delivery forward transaction became effective on the first day of the 15 consecutive trading days commencing on September 9, 2020 and ending on September 29, 2020 (the "Note Valuation Period").

The number of ordinary shares underlying the physical delivery forward transaction is approximately \$60.0 million worth of ordinary shares to be issued and sold by the Company to one or more of the initial purchasers of the Notes or their affiliates (the "Underwriters"), to be sold during the Note Valuation Period in a registered offering, off of the Company's registration statement on Form F-3 filed with the SEC on September 2, 2020, at prevailing market prices at the time of sale or at negotiated prices. The Underwriters will receive all of the proceeds from the sale of such ordinary shares. Maxeon will not receive any proceeds from the sale of such ordinary shares.

On September 9, 2020, Maxeon filed a final prospectus supplement related to the offering of up to \$60.0 million of its ordinary shares in connection with the physical delivery forward transaction. In the quarter ended September 27, 2020, we issued and sold \$50.7 million out of the approximately \$60.0 million worth of shares in the physical delivery forward transaction. During the Note Valuation Period, the physical delivery forward is a liability classified financial instrument that is remeasured to fair value as it represents a net cash settled provision that is akin to an obligation to repurchase the Company's stock. As of September 27, 2020, the carrying amount of the physical delivery forward is \$43.6 million and is recognized as Other long term assets in the Condensed Combined and Consolidated Balance Sheet. The remeasurement to fair value for the quarter ending September 27, 2020 was a loss of \$3.9 million and recorded as Other expense, net in the Condensed Combined and Consolidated Statement of Operations.

Between the end of the quarter ended September 27, 2020 and the end of the Note Valuation Period on September 29, 2020, the remeasurement to fair value of all shares issued and sold as part of the physical delivery forward transaction was a gain of \$12.4 million. The carrying amount of the physical delivery forward was subsequently reclassified to equity after remeasurement, at the end of the Note Valuation Period, and thereafter will not be subsequently remeasured. The fair value of the physical delivery forward is affected by the Company's share price and other factors impacting the valuation model.

#### **Prepaid Forward Transaction**

On July 17, 2020 and in connection with the issuance of the Notes, Maxeon entered into a privately negotiated forward-starting forward share purchase transaction with Merrill Lynch International (the "Prepaid Forward Counterparty"), pursuant to which Maxeon will repurchase approximately \$40.0 million worth of ordinary shares, subject to the conditions set forth therein, including receipt of required shareholder approvals on an annual basis.

The prepaid forward transaction became effective on the first day of the Note Valuation Period. The number of ordinary shares of Maxeon to be repurchased under the Prepaid Forward Transaction will be determined based on the arithmetic average of the volume-weighted average prices per ordinary share of Maxeon over the Note Valuation Period, subject to a floor price and subject under Singapore law to a limit in aggregate of no more than 20% of the total number of ordinary shares in Maxeon's capital as of the date of the annual shareholder repurchase approval (calculated together with the number of ordinary shares to be repurchased in connection with the physical delivery forward transaction (as described above)), and Maxeon will prepay the forward purchase price in cash using a portion of the net proceeds from the sale of the Notes. Under the terms of the prepaid forward transaction, the Prepaid Forward Counterparty will be obligated to deliver the number of ordinary shares of Maxeon underlying the transaction to Maxeon, or pay cash to the extent Maxeon fails to provide to Prepaid Forward Counterparty evidence of a valid shareholder authorization, on or shortly after the maturity date of the Notes, subject to the ability of the Prepaid Forward Counterparty to elect to settle all or a portion of the transaction early.

The prepaid forward is classified as an asset and remeasured to fair value at the end of each reporting period, with changes in fair value booked in earnings as the contract includes provisions that could require cash settlement. As of September 27, 2020, the carrying amount of the prepaid forward is \$35.2 million and is recognized as Other long term assets in the Condensed Combined and Consolidated Balance Sheet. The remeasurement to fair value for the quarter ending September 27, 2020 was a loss of \$1.8 million and recorded as Other expense, net in the Condensed Combined and Consolidated Statement of Operations. The fair value of the prepaid forward is affected by the Company's share price and other factors impacting the valuation model.

#### **Dilution Protection Agreements**

In connection with the Notes, the Physical Delivery Forward and the Prepaid Forward, Maxeon granted to ZSID and Total certain rights intended to avoid dilution of their equity positions as a result of a replacement financing contemplated by the Investment Agreement, including the Notes and the Physical Delivery Forward. Specifically, Maxeon granted to ZSID an option to purchase an amount of Maxeon shares that would allow ZSID to maintain its percentage ownership of outstanding Maxeon shares following any conversion of the Notes as compared to its percentage ownership existing immediately prior to any such conversion. Maxeon also entered into an agreement with ZSID under which Maxeon agreed to issue to ZSID (or its designee) for no consideration, Maxeon shares in an amount necessary to allow ZSID to maintain its percentage ownership of outstanding Maxeon shares after giving effect to the delivery of Maxeon shares in connection with the physical delivery forward transaction. ZSID will deliver to Maxeon such Maxeon shares for no consideration (or, if the required shareholder approval necessary for the delivery of such shares is not obtained, delivered to a custodian who would utilize such shares for specified purposes, including delivery of shares pursuant to our equity incentive plans) on or around the maturity date of the Notes, subject to earlier termination. Maxeon granted to Total the right to execute a similar agreement with respect to the number of Maxeon shares necessary to maintain its percentage ownership of outstanding Maxeon shares after giving effect to the delivery of Maxeon shares in connection with the Physical Delivery Forward.

#### **Debt Facilities**

In February 2016, SunPower entered into a revolving credit agreement which entitles us to import and export combined financing of \$50.0 million through Standard Chartered Bank Malaysia Berhad at a 1.5% per annum over LIBOR interest rate over a maximum financing tenor of 90 days. As at September 27, 2020 and December 29, 2019, the outstanding amount is \$38.2 million and \$37.7 million, respectively.

In 2019, SunPower entered into a master buyer agreement which entitled us to financing through HSBC Bank Malaysia Berhad to settle our outstanding vendor obligations. The agreement entitled us to combined financing of \$25.0 million at an interest rate of 1.4% per annum over LIBOR interest rate over a maximum financing tenor of 180 days. This facility was terminated prior to the Spin-off.

On July 14, 2020, certain of our subsidiaries entered into the following debt facilities with a syndicate of lenders (the "Bank Facilities"):

- a \$55.0 million term loan facility available to SunPower Philippines Manufacturing Ltd. (the "Philippines Term Loan"), which is a subsidiary of Maxeon;
- a \$50.0 million working capital facility available to Maxeon (the "Singapore Working Capital Facility"); and
- \$20.0 million term loan facility available to Maxeon (the "Singapore Term Loan" and, together with the Philippines Term Loan, the
  "Term Loans").

Each of the Bank Facilities mature and are repayable in full on July 14, 2023 (the "Termination Date"), subject to debt covenants and conditions that may limit our ability to access some or all of the funds under these facilities. The Singapore Working Capital Facility is available to be drawn through the date falling one month prior to the Termination Date. The Term Loans are available to be drawn by the relevant borrowers for a period of twelve months after the Spin-off and will be repayable, in equal quarterly installments over the 18-month period preceding the applicable maturity date. As of September 27, 2020, we have not drawn down on any of the Bank Facilities.

#### **Liquidity and Capital Resources**

As of September 27, 2020, we had unrestricted cash and cash equivalents of \$309.9 million as compared to \$121.0 million as of December 29, 2019.

The global spread of COVID-19 has created significant uncertainty and economic disruptions worldwide. In our response to the COVID-19 pandemic, we instituted certain measures, including requirements to work remotely for the majority of our workforce, travel restrictions and the idling of our factories in France, Malaysia, Mexico, and the Philippines consistent with actions taken or recommended by governmental authorities. All of our factories resumed production as of May 2020, in compliance with the relevant local restrictions. We implemented several mitigating actions to prudently manage our business during the current industry uncertainty relating to the COVID-19 pandemic. These actions include reducing management salaries, freezing hiring and merit increases, reducing capital expenditures and discretionary spending, and temporarily moving most of our employees to a four-day work week in recognition of reduced demand and workloads due to the pandemic. Most of our employees reverted back to a full work week during the last week of June 2020 and returned to full salary during the last week of July 2020.

In addition, we rely on a limited number of suppliers for certain raw materials and components for our solar cells, panels and power systems, such as polysilicon, inverters and module material, and specifically our Huansheng JV for our Performance Series modules. Events that disrupt production such as the recent polysilicon plant fires, flooding and COVID-19 would impact the overall supply of raw materials and components, which would in turn increase our costs and those of our suppliers. The resulting impact of such cost challenges at our Huansheng JV would negatively affect our results of operation as well. We continue to focus on improving our overall operating performance and liquidity, such as taking proactive steps to overcome freight and supply cost challenges, continuing optimization of our factories, controlling operating expenses, and managing cash flows and working capital.

In light of expected demand trends, uncertainty around COVID-19 and cost challenges, we are moderating our capital investment and expect total capital investments ranging \$35 million to \$50 million in fiscal year 2020 and ranging from \$75 million to \$150 million in fiscal year 2021. Our expected capital investments are to increase our manufacturing capacity for our highest efficiency Maxeon 5 and 6 product platform, pursue the development of our next cell and module technology Maxeon 7, potential investments in our Performance Line (through an investment in our Huansheng JV), and other projects.

Subsequent to the third quarter end, we paid the remaining \$30.0 million on September 29, 2020 for the outstanding installment payment in relation to the stock purchase agreement for the acquisition of 100% voting equity interest in AUOSP (now our wholly owned subsidiary, SunPower Malaysia Manufacturing Sdn. Bhd) which was completed in September 29, 2016.

As of September 27, 2020 and December 29, 2019, we had an obligation to purchase \$268.2 million and \$348.6 million, respectively, of polysilicon material pursuant to long-term fixed supply agreements with one polysilicon supplier. Of this commitment, as of September 27, 2020 and December 29, 2019, we had prepaid \$103.2 million and \$121.4 million, respectively. In July 2020, we negotiated an extension of the polysilicon agreement with respect to our contractual purchase obligation. The balance between the revised purchase commitment and the prepaid balance of \$165.0 million as of September 27, 2020 is expected to be paid in cash over a period ending December 2022 as we purchase the contractually committed quantities specified.

We believe that our current cash, cash equivalents and cash expected to be generated from operations will be sufficient to meet our obligations over the next 12 months from the date of the issuance of the financial statements. In conjunction with evaluating our ability to continue as a going concern, we have considered the post-spin debt and equity proceeds, our historical ability to work with customers and our vendors to obtain favorable payment terms, when possible, and our ability to reduce manufacturing output to reduce inventory in order to optimize our working capital. We may also choose to explore additional options in connection with our short-term liquidity needs, such as selling raw materials inventory to third parties, pledging available assets to facilitate additional debt financing, liquidating certain investments, implementing additional restructuring plans, and deferring or canceling uncommitted capital expenditures and other investment or acquisition activities. From time to time, we evaluate our staffing levels in response to changes in our business needs and demand for our products in order to manage costs and improve performance which may result in restructuring of our workforce and associated costs.

There are no assurances that we will have sufficient available cash to repay our indebtedness or that we will be able to refinance such indebtedness on similar terms to the expiring indebtedness or at all. If our capital resources are insufficient to satisfy our liquidity requirements, we may seek to sell additional equity investments or debt securities or obtain other debt financing. The current economic environment, however, could limit our ability to raise capital by issuing new equity or debt securities on acceptable terms or at all, and lenders may be unwilling to lend funds on acceptable terms or at all in the amounts that would be required to supplement cash flows to support operations. The sale of additional equity investments or convertible debt securities would result in dilution to our stockholders and may not be available on favorable terms or at all, particularly in light of the current conditions in the financial and credit markets. Additional debt would result in increased expenses and would likely impose new restrictive covenants which may be similar or different than those restrictions contained in the covenants under our current loan agreement. In addition, financing arrangements and letters of credit facilities, may not be available to us, or may not be available in amounts or on terms acceptable to us. If we are not compliant with our debt covenants in any period, absent a waiver or amendment, we may be unable to access funds under our Bank Facilities.

Although we have historically been able to generate liquidity, we cannot predict, with certainty, the outcome of our actions to generate liquidity as planned. Additionally, we are uncertain of the impact over time of the COVID-19 pandemic to our supply chain, manufacturing, and distribution as well as overall construction and consumer spending. While we currently do not anticipate the need to do so, if the COVID-19 pandemic causes adverse cash flow and liquidity trends greater than those we currently expect and have planned for, or if our ability to generate cash to support our operations is affected due to our challenges in obtaining supplies at competitive prices, we may find it necessary to seek additional borrowings. Our liquidity is subject to various risks including the risks identified in "Risk Factors" and market risks identified in "Quantitative and Qualitative Disclosures about Market Risk" in the Form 20-F.

#### **Cash Flows**

A summary of the sources and uses of cash, cash equivalents, restricted cash and restricted cash equivalents is as follows:

#### Nine Months Ended

|   | - 5 | September 27, 2020 | September 29, 2019 |  |
|---|-----|--------------------|--------------------|--|
| (In thousands)                            |     |                    |                    |  |
| Net cash used in operating activities     | \$  | (127,300)          | \$<br>(35,698)     |  |
| Net cash used in investing activities     | \$  | (5,411)            | \$<br>(31,083)     |  |
| Net cash provided by financing activities | \$  | 321,897            | \$<br>37,228       |  |

#### **Operating Activities**

Net cash used in operating activities in the nine months ended September 27, 2020 was \$127.3 million and was primarily the result of: (i) net loss of \$144.5 million of which \$65.7 million relates to out-of-market polysilicon cost (ii) decrease in accounts payable and other accrued liabilities of \$98.8 million due to timing of settlement of invoices and (iii) \$59.6 million decrease in contract liabilities. This was primarily offset by: decrease in accounts receivables of \$76.6 million, primarily attributable to billings and collection cycles; (ii) non-cash charges of \$44.8 million related to depreciation and amortization, stock-based compensation and other non-cash charges; (iii) \$18.2 million decrease in advance payments to suppliers; (iv) \$15.9 million non-cash interest expense primarily attributable to debt financed by SunPower associated with SunPower's debenture and (v) \$15.4 million decrease in inventory.

Net cash used in operating activities in the nine months ended September 29, 2019 was \$35.7 million and was primarily the result of: (i) net loss of \$148.0 million of which \$110.2 million relates to out-of-market polysilicon cost; (ii) increase in accounts receivables of \$49.1 million and (iii) increase in inventory of \$10.2 million. This was offset by (i) increase in accounts payables and other accrued liabilities of \$107.1 million; (ii) non-cash charges of \$45.0 million related to depreciation and amortization, stock-based compensation and other non-cash charges and (iv) \$17.4 million non-cash interest expense primarily attributable to debt financed by SunPower associated with SunPower's debenture.

#### **Investing Activities**

Net cash used in investing activities in the nine months ended September 27, 2020 was \$5.4 million, which primarily included \$15.7 million of capital expenditures, including investment in short-term instruments, partially offset by approximately \$10.1 million from return of capital by an unconsolidated investee and proceeds from returns of investment.

Net cash used in investing activities in the nine months ended September 29, 2019 was \$31.1 million, which primarily included \$31.5 million of capital expenditures, partially offset by approximately \$0.4 million from proceeds from sale of assets.

#### **Financing Activities**

Net cash provided by financing activities in the nine months ended September 27, 2020 was \$321.9 million, which included \$165.0 million, \$296.9 million and \$190.3 million, being proceeds from bank loans and other debt, common stocks issuance and issuance of convertible debts, respectively. This was partially offset by (i) repayment of debt obligation of \$164.5 million; (ii) \$125.0 million of Net parent contributions and (iii) payment made for prepaid forward of \$40.0 million.

Net cash provided by financing activities in the nine months ended September 29, 2019 was \$37.2 million, which included \$192.5 million in proceeds from bank loans and other debt and \$38.9 million Net parent contributions, partially offset by \$193.6 million in cash used for the repayment of debt obligations .

Prior to the Spin-off, cash and the financing of our operations have historically been managed by SunPower the components of Net parent contribution include cash payments by SunPower to settle our obligations. These transactions were considered to be effectively settled for cash at the time the transaction is recorded. The Net parent contribution in the nine months ended September 27, 2020 represents the settlement as part of the Spin-off exercise.

#### **Forward-Looking Statements**

Certain statements relating to Maxeon in this document or documents incorporated by reference constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, but not limited to, statements regarding: (a) our expectations regarding pricing trends, demand and growth projections; (b) potential disruptions to our operations and supply chain that may result from epidemics or natural disasters, including the duration, scope and impact on the demand for our products and the pace of recovery from the COVID-19 pandemic; (c) anticipated product launch timing and our expectations regarding ramp, customer acceptance and demand, upsell and expansion opportunities; (d) our expectations and plans for short-and long-term strategy, including our anticipated areas of focus and investment, market expansion, product and technology focus, and projected growth and profitability; (e) our liquidity, substantial indebtedness, and ability to obtain additional financing; (f) our upstream technology outlook, including anticipated fab utilization and expected ramp and production timelines for the Company's Maxeon 5 and 6, next-generation Maxeon 7 and Performance Line solar panels, expected cost reduction, and future performance; (g) our strategic goals and plans, including partnership discussions with respect to the Company's next generation technology, and our ability to achieve them; (h) our expectations regarding the potential outcome, or financial or other impact on our business, as a result of the recently completed spin-off from SunPower; (i) our projected effective tax rate and changes to the valuation allowance related to our deferred tax assets; and (j) our operating and interest expenses as an independent public company as compared to expenses previously allocated to us as a subsidiary of SunPower. The forward-looking statements can be also identified by terminology such as "may," "might," "could," "will," "aims," "expects," "anticipates," "future," "intends," "plans,"

These forward-looking statements are based on our current assumptions, expectations and beliefs and involve substantial risks and uncertainties that may cause results, performance or achievement to materially differ from those expressed or implied by these forward-looking statements. These statements are not guarantees of future performance and are subject to a number of risks. The reader should not place undue reliance on these forward-looking statements, as there can be no assurances that the plans, initiatives or expectations upon which they are based will occur. Factors that could cause or contribute to such differences include, but are not limited to: (1) challenges in executing transactions key to our strategic plans, including regulatory and other challenges that may arise; (2) potential disruptions to our operations and supply chain that may result from damage or destruction of facilities operated by our suppliers, epidemics or natural disasters, including impacts of the COVID-19 pandemic; (3) the success of our ongoing research and development efforts and our ability to commercialize new products and services, including products and services developed through strategic partnerships; (4) competition in the solar and general energy industry and downward pressure on selling prices and wholesale energy pricing; (5) our liquidity, substantial indebtedness, and ability to obtain additional financing for our projects and customers; (6) changes in public policy, including the imposition and applicability of tariffs; (7) regulatory changes and the availability of economic incentives promoting use of solar energy; (8) fluctuations in our operating results; (9) appropriately sizing our manufacturing capacity and containing manufacturing and logistics difficulties that could arise; (10) unanticipated impact to customer demand and sales schedules due, among other factors, to the spread of COVID-19 and other environmental disasters; and (11) challenges managing our acquisitions, joint ventures and partnerships, including our ability to successfully manage acquired assets and supplier relationships. A detailed discussion of these factors and other risks that affect our business is included in filings we make with the SEC from time to time, including our most recent report on Form 20-F, particularly under the heading "Risk Factors". Copies of these filings are available online from the SEC at www.sec.gov, or on the SEC Filings section of our Investor Relations website at https://www.maxeon.com/investor-relations. All forward-looking statements in this press release are based on information currently available to us, and we assume no obligation to update these forward-looking statements in light of new information or future events.

### MAXEON SOLAR TECHNOLOGIES, LTD. CONDENSED COMBINED AND CONSOLIDATED BALANCE SHEETS (unaudited) (In thousands)

|  | As of |               |       |               |
|--|-------|---------------|-------|---------------|
|  | Septe | mber 27, 2020 | Decen | nber 29, 2019 |
| Assets   |       |               |       |               |
| Current assets   |       |               |       |               |
| Cash and cash equivalents  | \$    | 309,917       | \$    | 120,956       |
| Restricted short-term marketable securities  |       | 1,341         |       | 6,187         |
| Accounts receivable, net   |       | 73,631        |       | 150,365       |
| Inventories  |       | 179,125       |       | 194,852       |
| Advances to suppliers, current portion   |       | 27,728        |       | 107,388       |
| Prepaid expenses and other current assets  |       | 47,397        |       | 38,369        |
| Total current assets   | \$    | 639,139       | \$    | 618,117       |
| Property, plant and equipment, net   |       | 246,272       |       | 281,200       |
| Operating lease right of use assets  |       | 9,230         |       | 18,759        |
| Other intangible assets, net   |       | 529           |       | 5,092         |
| Advances to suppliers, net of current portion.                                       |       | 75,436        |       | 13,993        |
| Other long-term assets   |       | 129,845       |       | 53,050        |
| Total assets   | \$    | 1,100,451     | \$    | 990,211       |
| Liabilities and Equity   | :     |               | 1     |               |
| Current liabilities  |       |               |       |               |
| Accounts payable   | \$    | 203,290       | \$    | 286,464       |
| Accrued liabilities  |       | 121,452       |       | 92,570        |
| Contract liabilities, current portion  |       | 24,355        |       | 78,939        |
| Short-term debt  |       | 38,846        |       | 60,383        |
| Operating lease liabilities, current portion   |       | 2,137         |       | 2,365         |
| Total current liabilities  | \$    | 390,080       | \$    | 520,721       |
| Long-term debt   |       | 1,085         |       | 1,487         |
| Contract liabilities, net of current portion   |       | 30,997        |       | 35,616        |
| Operating lease liabilities, net of current portion                                  |       | 8,017         |       | 18,338        |
| Convertible debt   |       | 132,486       |       | _             |
| Other long-term liabilities  |       | 52,650        |       | 46,526        |
| Total liabilities  | \$    | 615,315       | \$    | 622,688       |
| Commitments and contingencies<br>Equity  |       |               |       |               |
| Common stock, no par value (33,497,298 issued and outstanding at September 27, 2020) | \$    | _             | \$    | _             |
| Net parent investment  |       | _             |       | 369,837       |
| Additional paid-in capital   |       | 506,463       |       | _             |
| Accumulated deficit  |       | (11,899)      |       | _             |
| Accumulated other comprehensive loss   |       | (16,056)      |       | (7,618)       |
| Equity attributable to the Company   |       | 478,508       |       | 362,219       |
| Noncontrolling interests   |       | 6,628         |       | 5,304         |
| Total equity   | \$    | 485,136       | \$    | 367,523       |
| Total liabilities and equity   | \$    | 1,100,451     | \$    | 990,211       |
|  |       |               |       |               |

## MAXEON SOLAR TECHNOLOGIES, LTD. CONDENSED COMBINED AND CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)

(In thousands, except per share data)

|   | Three Months Ended |                     |     |                     |     | Nine Months Ended   |                       |           |  |  |  |
|---|--------------------|---------------------|-----|---------------------|-----|---------------------|-----------------------|-----------|--|--|--|
|   | Sej                | ptember 27,<br>2020 | Sep | ptember 29,<br>2019 | Sej | otember 27,<br>2020 | September 29,<br>2019 |           |  |  |  |
| Revenue   |                    | 206,620             | \$  | 309,643             | \$  | 599,272             | \$                    | 830,173   |  |  |  |
| Cost of revenue   |                    | 218,922             |     | 305,960             |     | 616,366             |                       | 860,088   |  |  |  |
| Gross (loss) profit   |                    | (12,302)            |     | 3,683               | _   | (17,094)            |                       | (29,915)  |  |  |  |
| Operating expenses  |                    |                     |     |                     |     |                     |                       |           |  |  |  |
| Research and development  |                    | 9,819               |     | 8,069               |     | 25,431              |                       | 25,413    |  |  |  |
| Sales, general and administrative   |                    | 17,033              |     | 24,420              |     | 62,151              |                       | 70,033    |  |  |  |
| Restructuring benefit   |                    | 9                   |     | 29                  |     | 9                   |                       | (558)     |  |  |  |
| Total operating expenses  |                    | 26,861              |     | 32,518              |     | 87,591              |                       | 94,888    |  |  |  |
| Operating loss  |                    | (39,163)            |     | (28,835)            | _   | (104,685)           |                       | (124,803) |  |  |  |
| Other expense, net  |                    |                     |     |                     |     |                     |                       |           |  |  |  |
| Interest expense  |                    | (11,509)            |     | (6,428)             |     | (23,732)            |                       | (19,049)  |  |  |  |
| Other, net  |                    | (11,551)            |     | 3,536               |     | (8,094)             |                       | 4,330     |  |  |  |
| Other expense, net  |                    | (23,060)            |     | (2,892)             |     | (31,826)            |                       | (14,719)  |  |  |  |
| Loss before income taxes and equity in earnings of unconsolidated investees |                    | (62,223)            |     | (31,727)            |     | (136,511)           |                       | (139,522) |  |  |  |
| Provision for income taxes  |                    | (5,043)             |     | (2,450)             |     | (7,390)             |                       | (7,168)   |  |  |  |
| Equity in losses of unconsolidated investees                                |                    | 58                  |     | (814)               |     | (586)               |                       | (1,341)   |  |  |  |
| Net loss  | \$                 | (67,208)            | \$  | (34,991)            | \$  | (144,487)           | \$                    | (148,031) |  |  |  |
| Net gain attributable to noncontrolling interests                           |                    | (547)               |     | (917)               |     | (1,602)             |                       | (2,989)   |  |  |  |
| Net loss attributable to the stockholders                                   | \$                 | (67,755)            | \$  | (35,908)            | \$  | (146,089)           | \$                    | (151,020) |  |  |  |
| Net loss per share attributable to stockholders:                            |                    |                     |     |                     |     |                     |                       |           |  |  |  |
| Basic   | \$                 | (2.74)              | \$  | (1.69)              | \$  | (6.51)              | \$                    | (7.10)    |  |  |  |
| Diluted   | \$                 | (2.74)              | \$  | (1.69)              | \$  | (6.51)              | \$                    | (7.10)    |  |  |  |
| Weighted average shares used to compute net loss per share:                 |                    |                     |     |                     |     |                     |                       |           |  |  |  |
| Basic   |                    | 24,767              |     | 21,265              |     | 22,432              |                       | 21,265    |  |  |  |
| Diluted   |                    | 24,767              |     | 21,265              |     | 22,432              |                       | 21,265    |  |  |  |

# MAXEON SOLAR TECHNOLOGIES, LTD. CONDENSED COMBINED AND CONSOLIDATED STATEMENTS OF EQUITY (unaudited) (In thousands)

|   |        |    |      |                                  | (In thous                | and                    | ls)      |   |          |                                    |           |                             |       |                 |
|---|--------|----|------|----------------------------------|--------------------------|------------------------|----------|---|----------|------------------------------------|-----------|-----------------------------|-------|-----------------|
|   | Shares | Am | ount | Additional<br>Paid In<br>Capital | Net Parent<br>Investment | Accumulated<br>Deficit |          | Accumulated<br>Other<br>Comprehensive<br>Loss |          | Equity Attributable to the Company |           | Noncontrolling<br>Interests |       | Total<br>Equity |
| Balance at December 29,<br>2019   | _      | \$ | _    | \$ —                             | \$ 369,837               | \$                     | _        | \$  | (7,618)  | \$                                 | 362,219   | \$                          | 5,304 | \$ 367,523      |
| Net loss  | _      |    | _    | _                                | (31,749)                 |                        | _        |   | _        |                                    | (31,749)  |                             | 672   | (31,077)        |
| Other comprehensive income  | _      |    | _    | _                                | _                        |                        | _        |   | 1,612    |                                    | 1,612     |                             | _     | 1,612           |
| Net parent contribution   | _      |    | _    | _                                | 35,958                   |                        | _        |   | _        |                                    | 35,958    |                             | _     | 35,958          |
| Balance at March 29, 2020   |        | \$ | _    | \$ —                             | \$ 374,046               | \$                     |          | \$  | (6,006)  | \$                                 | 368,040   | \$                          | 5,976 | \$ 374,016      |
| Net loss  | _      |    |      | _                                | (46,585)                 |                        | _        |   |          |                                    | (46,585)  |                             | 383   | (46,202)        |
| Other comprehensive income  | _      |    | _    | _                                | _                        |                        | _        |   | 93       |                                    | 93        |                             | _     | 93              |
| Net parent contribution   | _      |    | _    | _                                | (19,585)                 |                        | _        |   | _        |                                    | (19,585)  |                             | _     | (19,585)        |
| Balance at June 28, 2020  |        | \$ |      | \$ —                             | \$ 307,876               | \$                     |          | \$  | (5,913)  | \$                                 | 301,963   | \$                          | 6,359 | \$ 308,322      |
| Net loss  |        |    | _    | _                                | (55,856)                 |                        | (11,899) |   |          |                                    | (67,755)  |                             | 547   | (67,208)        |
| Issuance of common stock, net of issuance cost                              | 8,916  |    | _    | 297,675                          | _                        |                        | _        |   | _        |                                    | 297,675   |                             | _     | 297,675         |
| Issuance of physical delivery forwards                                      | 3,313  |    | _    | 50,660                           | _                        |                        | _        |   | _        |                                    | 50,660    |                             | _     | 50,660          |
| Issuance of convertible debt, net of issuance cost                          | _      |    | _    | 52,167                           | _                        |                        | _        |   | _        |                                    | 52,167    |                             | _     | 52,167          |
| Conversion of Net parent investment into common stock, net of issuance cost | 21,268 |    | _    | 105,351                          | (106,127)                |                        | _        |   | _        |                                    | (776)     |                             | _     | (776)           |
| Distribution to non-controlling interest                                    | _      |    | _    | _                                | _                        |                        | _        |   | _        |                                    | _         |                             | (278) | (278)           |
| Recognition of share-based compensation                                     | _      |    | _    | 610                              | _                        |                        | _        |   | _        |                                    | 610       |                             |       | 610             |
| Other comprehensive income  | _      |    | _    | _                                | _                        |                        | _        |   | (10,143) |                                    | (10,143)  |                             | _     | (10,143)        |
| Net parent contribution   | _      |    | _    | _                                | (145,893)                |                        | _        |   | _        |                                    | (145,893) |                             | _     | (145,893)       |
| Balance at September 27,  | 33,497 | \$ | _    | \$ 506,463                       | \$ —                     | \$                     | (11,899) | \$  | (16,056) | \$                                 | 478,508   | \$                          | 6,628 | \$ 485,136      |

|                               | Shares | Amount | Additional<br>Paid In<br>Capital | Net Parent<br>nvestment | ccumulated<br>Other<br>mprehensive<br>Loss | Equity<br>ttributable<br>to the<br>Company | No | Noncontrolling<br>Interests |    | Total<br>Equity |
|-------------------------------|--------|--------|----------------------------------|-------------------------|--|--|----|-----------------------------|----|-----------------|
| Balance at December 30, 2018  | _      | \$ —   | \$ —                             | \$<br>438,209           | \$<br>(4,008)                              | \$<br>434,201                              | \$ | 1,147                       | \$ | 435,348         |
| Net loss                      | _      | _      | _                                | (71,573)                | _  | (71,573)                                   |    | 1,009                       |    | (70,564)        |
| Other comprehensive income    | _      | _      | _                                | _                       | 361  | 361  |    | _                           |    | 361             |
| Net parent contribution       | _      | _      | _                                | 13,449                  | _  | 13,449                                     |    | _                           |    | 13,449          |
| Balance at March 31, 2019     | _      | \$ —   | \$ —                             | \$<br>380,085           | \$<br>(3,647)                              | \$<br>376,438                              | \$ | 2,156                       | \$ | 378,594         |
| Net loss                      | _      |        |                                  | <br>(43,539)            | _  | <br>(43,539)                               |    | 1,063                       |    | (42,476)        |
| Other comprehensive income    | _      | _      | _                                | _                       | 1,227                                      | 1,227                                      |    | _                           |    | 1,227           |
| Net parent contribution       | _      | _      | _                                | (8,629)                 | _  | (8,629)                                    |    | _                           |    | (8,629)         |
| Balance at June 30, 2019      | _      | \$ —   | \$ —                             | \$<br>327,917           | \$<br>(2,420)                              | \$<br>325,497                              | \$ | 3,219                       | \$ | 328,716         |
| Net loss                      | _      |        | _                                | (35,908)                | _  | <br>(35,908)                               |    | 917                         |    | (34,991)        |
| Other comprehensive income    | _      | _      | _                                | _                       | 715  | 715  |    | _                           |    | 715             |
| Net parent contribution       | _      | _      | _                                | 50,729                  | _  | 50,729                                     |    | _                           |    | 50,729          |
| Balance at September 29, 2019 |        | \$ —   | \$ —                             | \$<br>342,738           | \$<br>(1,705)                              | \$<br>341,033                              | \$ | 4,136                       | \$ | 345,169         |

# MAXEON SOLAR TECHNOLOGIES, LTD. CONDENSED COMBINED AND CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited) (In thousands)

| (III tilousanus)  |       | Nine Mont     | ths Endo | ıs Ended      |  |  |
|---|-------|---------------|----------|---------------|--|--|
|   | Septe | mber 27, 2020 | Septe    | mber 29, 2019 |  |  |
| Cash flows from operating activities  |       |               |          |               |  |  |
| Net loss  | \$    | (144,487)     | \$       | (148,031)     |  |  |
| Adjustments to reconcile net loss to net cash used in operating activities          |       |               |          |               |  |  |
| Depreciation and amortization   |       | 38,221        |          | 39,553        |  |  |
| Stock-based compensation  |       | 5,736         |          | 5,246         |  |  |
| Non-cash interest expense   |       | 15,858        |          | 17,416        |  |  |
| Equity in losses of unconsolidated investees  |       | 586           |          | 1,341         |  |  |
| (Gain) Loss on retirement of property, plant and equipment                          |       | (641)         |          | 28            |  |  |
| Deferred income taxes   |       | 712           |          | 1,235         |  |  |
| Gain on equity investments  |       | (1,822)       |          |               |  |  |
| Remeasurement losses on physical delivery forward and prepaid forward               |       | 5,734         |          | _             |  |  |
| Other, net  |       | 847           |          | 212           |  |  |
| Changes in operating assets and liabilities   |       |               |          |               |  |  |
| Accounts receivable   |       | 76,620        |          | (49,124)      |  |  |
| Contract assets   |       | (2,563)       |          | 264           |  |  |
| Inventories   |       | 15,356        |          | (10,226)      |  |  |
| Prepaid expenses and other assets   |       | 2,366         |          | 129           |  |  |
| Operating lease right-of-use assets   |       | 1,725         |          | 1,778         |  |  |
| Advances to suppliers   |       | 18,217        |          | 33,263        |  |  |
| Accounts payable and other accrued liabilities                                      |       | (98,759)      |          | 107,141       |  |  |
| Contract liabilities  |       | (59,619)      |          | (33,750)      |  |  |
| Operating lease liabilities   |       | (1,387)       |          | (2,173)       |  |  |
| Net cash used in operating activities   | \$    | (127,300)     | \$       | (35,698)      |  |  |
| Cash flows from investing activities  | _     |               |          |               |  |  |
| Purchases of property, plant and equipment  |       | (14,388)      |          | (31,523)      |  |  |
| Proceeds from disposal of short-term investments                                    |       | 6,572         |          |               |  |  |
| Purchase of short-term investments  |       | (1,340)       |          | _             |  |  |
| Proceeds from sale of assets  |       | 1,283         |          | 440           |  |  |
| Proceeds from dividends and partial return of capital by an unconsolidated investee |       | 2,462         |          | _             |  |  |
| Net cash used in investing activities   | \$    | (5,411)       | \$       | (31,083)      |  |  |
| Cash flows from financing activities  | -     |               |          | _             |  |  |
| Proceeds from debt.   |       | 164,968       |          | 192,465       |  |  |
| Repayment of debt.  |       | (164,533)     |          | (193,595)     |  |  |
| Net proceeds from issuance of convertible debt                                      |       | 190,253       |          | _             |  |  |
| Net proceeds from issuance of common stocks   |       | 296,899       |          | _             |  |  |
| Payment for prepaid forward   |       | (40,000)      |          | _             |  |  |
| Distribution to noncontrolling interest   |       | (278)         |          | _             |  |  |
| Repayment of capital lease obligations & other debt                                 |       | (412)         |          | (571)         |  |  |
| Net parent contribution   |       | (125,000)     |          | 38,929        |  |  |
| Net cash provided by financing activities   | \$    | 321,897       | \$       | 37,228        |  |  |

| Effect of exchange rate changes on cash, cash equivalents, restricted cash and restricted cash equivalents | (187)         | 1,463        |
|--|---------------|--------------|
| Net increase (decrease) in cash, cash equivalents, restricted cash and restricted cash equivalents         | 188,999       | (28,090)     |
| Cash, cash equivalents, restricted cash and restricted cash equivalents, beginning of period               | 123,803       | 101,749      |
| Cash, cash equivalents, restricted cash and restricted cash equivalents, end of period                     | \$<br>312,802 | \$<br>73,659 |
| Non-cash transactions  | <del></del> - |              |
| Property, plant and equipment purchases funded by liabilities  | \$<br>8,638   | \$<br>19,291 |
| Right-of-use assets obtained in exchange for lease obligations <sup>1</sup>                                | \$<br>_       | \$<br>20,944 |
| Interest expense financed by SunPower  | \$<br>11,333  | \$<br>12,750 |
| Aged supplier financing balances reclassified from accounts payable to short-term debt                     | \$<br>23,933  | \$<br>22,852 |
|  |               |              |

The following table reconciles our cash and cash equivalents and restricted cash and restricted cash equivalents reported on our Condensed Combined and Consolidated Balance Sheets and the cash, cash equivalents, restricted cash and restricted cash equivalents reported on our Condensed Combined and Consolidated Statements of Cash Flows for the nine months ended September 27, 2020 and September 29, 2019:

| (In thousands)  | Septe | ember 27, 2020 | September 29, 2019 |        |  |
|---|-------|----------------|--------------------|--------|--|
| Cash and cash equivalents   | \$    | 309,917        | \$                 | 63,323 |  |
| Restricted cash and restricted cash equivalents, current portion, included in prepaid expenses and other current assets |       | 2,883          |                    | 8,019  |  |
| Restricted cash and restricted cash equivalents, net of current portion, included in other long-term assets             |       | 2              |                    | 2,317  |  |
| Total cash, cash equivalents, restricted cash and restricted cash equivalents shown in statement of cash flows          | \$    | 312,802        | \$                 | 73,659 |  |

<sup>&</sup>lt;sup>1</sup> Amounts for the six months ended September 29, 2019 include the transition adjustment for the adoption of ASC 842 and new Right-of-Use ("ROU") asset additions.